# ST. LUCIE COUNTY JOB GROWTH INVESTMENT GRANT (JGIG) PROGRAM PROCESS

#### General:

- 1. Board of County Commissioners adopted JGIG Program guidelines in 1994 through Resolution 94-168, subsequently amended in 1998, 2003, 2005, 2006, and 2009.
- 2. Board of County Commissioners provides funding for JGIG Program as part of the annual County operating budget. The exact amount to be funded varies by year but generally does not exceed \$500,000 per County fiscal year.
- 3. Board of County Commissioners established through Resolution 94-168, as amended, a Job Growth Investment Grant Review Committee (Review Committee) comprised of three (3) members whose composition includes:
  - One (1) County Administrator
  - Two (2) From the Business & Concurrency Management Division.
- 4. There shall be a program administrator for the Job Growth Investment Grant program who shall be charged with the overall responsibility for the management of the Job Growth Investment Grant program.
- 5. The program administrator shall be the Business & Concurrency Manager or his/her designee.

### **Application Procedures**

- 1. The St. Lucie County Business & Concurrency Department produces collateral material promoting JGIG Program and provides all required application forms.
- 2. Applicants shall submit written project details to the St. Lucie County Business & Concurrency Department identifying the anticipated number of new hires during the term of the grant, average starting wage rate, benefits packages, training programs and capital investment. Any grant agreement shall be performance based.
- 3. Applications are to be submitted to the Program Administrator for verification, presentation and recommendation to the Job Growth Investment Grant Review Committee.
- 4. The Program Administrator shall inform the applicant, by letter, of the Review Committee's recommendation and the date, time, and place the Board of County Commissioners will consider the application for Job Growth Investment Grant.
- 5. JGIG grant agreements shall be presented to the Board of County Commissioners for approval and execution (Consent Agenda when standard contract is adhered to and Regular Agenda when standard contract is not used).

- 6. Once awarded a JGIG grant, the applicant shall provide the Program Administrator documentation of performance, as required by Agreement. The Program Administrator will verify the documentation, and will make a determination of compliance with grant agreement/JGIG.
- 7. The County's Management and Budget Director shall, upon the recommendation of the Business & Concurrency Manager, approve invoices and submits JGIG payment request to Clerk of Circuit Court (Finance Department) for audit and payment.
- 8. If there is any dispute over the documentation, such dispute shall be submitted to the Review Committee for recommendation. The Review Committee shall refer unresolved issues to Board of County Commissioners for review and final action.
- 9. The Program Administrator will monitor the grantee regularly to verify compliance with the requirements of the JGIG grant award.
- 10. The grantee will supply quarterly the Employer's Quarterly Report (UCT-6) to the Program Administrator as required by the agreement, and all other documentation as necessary for the Program Administrator, to demonstrate that the job creation and salary level commitments were achieved.
- 11. The Program Administrator will monitor the grantee annually to determine the economic impact of its relocations or expansions.

# JOB GROWTH INVESTMENT GRANT (JGIG) PROGRAM CRITERIA

#### I. Administration:

- 1. Job Growth Investment Grant ("JGIG") monies will be managed and disbursed by the St. Lucie County Board of County Commissioners ("Board").
- 2. The St. Lucie County Business & Concurrency Management Division will be the executive agent for accepting applications for JGIG grant awards. The St. Lucie County Business & Concurrency Department will review each application received for completeness. Once certified as complete, the application will be forwarded to the Review Committee for review and recommendation to the Job Growth Investment Grant Review Committee.
- 3. The Review Committee must evaluate and, if appropriate, render a preliminary evaluation within fourteen (14) days of the Program Administrator's recommendation to the Review Committee, and schedule each approved application for final consideration at the next available meeting of the Board of County Commissioners, but not more than fourteen (14) days from the Review Committee's recommendation. The time criterion for Board consideration may be extended upon request of the St. Lucie County Business & Concurrency Management Division, the Board of County Commissioners, or Program Administrator.
- 4. Recognizing that the funds for the Job Growth Investment Fund Program are limited, the Board of County Commissioners may prioritize, approve, disapprove and/or modify grant awards (including awarding of authorized bonuses) for the program at its sole discretion.

#### II. <u>Application Selection Criteria</u>:

1. Any industry expansion within St. Lucie County or relocation to the County that encompasses one or more of the following targeted industry categories shall be considered eligible for the receipt of a JGIG grant award:

### **Target Industry List**

#### MANUFACTURING FACILITIES

Chemical Manufacturing Pharmaceutical Manufacturing Computer & Electronic Product Mfg. Computer & Electronic Component Mfg Electromedical Apparatus Mfg. Laser Manufacturing Software Reproducing Transportation Equipment Manufacturing Aviation & Aerospace Manufacturing Machinery Manufacturing Instruments for Measuring & Testing Elec. Lens Manufacturing Power Distribution, Generation & Technology Electrical Equipment Manufacturing Appliance Component Manufacturing Fiber Optic Cable Manufacturing Surgical & Medical Instrument Mfg. Food & Beverage Products Manufacturing Wood & Paper Product Manufacturing Printing & Related Support Activities Aquaculture Boat and Allied Products Mfg

#### **FINANCE & INSURANCE SERVICES**

Funds, Trust & Other Financial Vehicles

#### **INFORMATION INDUSTRIES**

Film, Video/Electronic Media Production
Information Services & Data Processing
Data Processing Services
Software Publishing
Music Publishing
Telecommunications
Satellite Communications

#### **CLEAN ENERGY**

Solar Energy
Biomass Energy and Biofuels
Fuel Cell and Hydrogen Technologies
Ocean Energy
Other Renewables

# PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES

Professional, Scientific & Technical
Computer Programming/Software
Computer System Design
Management, Scientific & Tech Services
Research & Development
Scientific & Technical Consulting Svc
Simulation Training
Testing Laboratories
Bio-Medical & Bio-Science
Nano Technology

#### **MANAGEMENT & DISTRIBUTION**

Management Services
National, International & Regional Headqtrs
Distribution Centers

# ADMINISTRATIVE & SUPPORT SERVICES

**Technical Support** 

Other industries may be considered by the Board of County Commissioners if the company can improve the quality of life within the community by creating new jobs and/or high wage jobs.

- 2. Expansion/relocation that will create ten or more new jobs, paying (an average of) at least 107% of St. Lucie County's Private Sector average salary/wage level. A lower average wage may be accepted by the Board of County Commissioners if the impact is off-set by the number of new jobs created or by a large capital investment into the community or the industry addresses a special need of the community.
- 3. The total direct economic impact of the project to the County including the number, type, and quality of the jobs, including benefits offered, capital investment which will be produced in the County during the construction of the project and thereafter.

#### III. Grant Limits:

- 1. The maximum for grant award is \$3,075 per new-job created; larger per job awards, subject to Board approval, are possible for those companies meeting additional Bonus Criteria.
- 2. The maximum grant award is \$1,500,000, including any applicable bonuses, with the flexibility to increase the cap for outstanding projects upon recommendation of the Program Administrator, the Review Committee and approval by the Board, but in no case should a JGIG exceed \$1,500,000.
- 3. Unless otherwise determined by the Board, the grant award shall be phased in as follows:

Grant awards equal to or less than \$50,000:

(a) Year 1 - 50% of grant (b) Year 2 - 50% of grant

Grant Awards for more than \$50,000:

(a) no more than 20% of the total grant award per annum

All grant awards shall be distributed within 45 days of March 31<sup>st</sup> or September 30<sup>th</sup> of the year following the first annual report that certifies compliance outlined in the job creation requirements of the JGIG Grant award.

4. Bonuses may allow a company to reach the maximum award cap with Board of County Commissioners approval. The grant award amount will be calculated at a base rate of \$1500 per job award amount plus bonuses, if applicable. Established bonus criteria as follows (except as provided in section III, paragraph 2):

(a)	JOBS CREATED	PERCENT OF BONUS
	50-99	+20%
	100-199	+30%
	200+	+35%

These new jobs will be phased in on the following schedule;

Year One after Effective Date_	$\_\%$ or a minimum of $\_\_$	jobs
Year Two after Effective Date	% or a minimum of	jobs

Year Three after the Effective Date	% or a minimum of _	jobs
Year Four after the Effective Date	% or a minimum of _	jobs

To obtain the full annual Grant amount for jobs created, the annual calculation of cumulative jobs created must meet or exceed the cumulative job levels and meet the hourly wage requirements.

If the company does not achieve the cumulative job creation goal stated within the Job Growth Investment Grant, but has achieved a minimum of 85% of the job cumulative creation commitment for the period, the JGIG amount will be recalculated for the scheduled year. The County will recalculate the Grant amount based on the actual job levels obtained, and pay the annual amount as calculated reduced by 50%. The COMPANY'S failure to achieve a minimum cumulative job creation of 85% of the cumulative job creation commitment for any one year will result in the forfeiture of the entire Grant amount it was scheduled to receive for that year and such funds shall not be available in a subsequent year of the Grant. The COMPANY'S failure to receive funds in any year it fails to meet or maintain its job creation commitment shall not be grounds for an extension of the established payment schedule. Such forfeiture will not preclude the COMPANY'S receipt of scheduled Grant amounts for subsequent years in which it is able to maintain its job creation commitment.

(b) A 5% bonus may be awarded if at least 90% of jobs are filled by residents of the County who have resided in the County at least one (1) year prior to the application.

(c)	Annual Average Salary	Percent of Bonus
	125% SLC avg. salary	+15%
	150% SLC avg. salary	+30%

This wage rate will be adjusted on the third and sixth anniversary of the Effective Date of each Agreement for wage rate inflation based upon the percentage increase of the Consumer Price Index from the effective date to the three to six year mark.

- (d) Research bonus of 30% for a Research firm meeting the basic requirements.
- (e) Bonus for use of local contractors\* in St. Lucie County: 5%

\*Local Contractors are those contractors who are licensed St. Lucie County and have an office located in St. Lucie County.

JGIG-0\_-\_\_\_

# ST. LUCIE COUNTY JOB GROWTH INVESTMENT GRANT AGREEMENT

3/10/2009

THIS AGREEMENT is made as of the day of, 200_ by and between St.
Lucie County, a political subdivision of the State of Florida, by and through its Board of County
Commissioners, hereinafter referred to as the COUNTY and a corporation
authorized to do business in the State of Florida, hereinafter referred to as the COMPANY,
whose Federal I.D. number is
WITNESSETH:
WHEREAS, it is the policy of the COUNTY to stimulate economic growth in St. Lucie County, by either attracting new businesses to St. Lucie County or by encouraging the expansion of existing businesses within St. Lucie County; and
WHEREAS, the creation of new employment opportunities for residents of St. Lucie County and the increased tax revenues resulting from such business expansion or relocation within St. Lucie County is beneficial to the local economy; and
WHEREAS, the Board of County Commissioners has determined that offering a Job Growth Investment Grant encourages either businesses to expand or new businesses to enter St. Lucie County and thereby create new employment opportunities for the residents of St. Lucie County; and
WHEREAS, St. Lucie County, through its Board of County Commissioners, has created a Job Growth Investment Grant; and
WHEREAS, the COMPANY will either relocate to St. Lucie County or expand its existing business in St. Lucie County and thereby create certain new employment opportunities having a specific wage level or higher in St. Lucie County in accordance with the Job Growth Investment Grant criteria if the COUNTY provides to the COMPANY a Job Growth Investment Grant; and

WHEREAS, the COMPANY has been determined to be eligible to receive a Job Growth

Investment Grant by the COUNTY'S Job Growth Investment Grant Review Committee; and

WHEREAS, the COMPANY acknowledges that this Agreement shall be based upon the COMPANY'S obtainment of the performance requirements as outlined in this Agreement; and,

WHEREAS, the COUNTY finds and declares that it is in the public interest to award a Job Growth Investment Grant to COMPANY pursuant to the terms of this Agreement.

NOW, THEREFORE, in consideration of the premises and mutual covenants hereinafter contained, the parties do agree as follows:

- 1. Definitions. As used in this Agreement, the following terms shall mean:
  - a. "Annual Average Hourly Wage" - includes the hourly cost of wages, bonuses, and commissions but does not include benefits. The Top two Executive salaries as defined in this Agreement shall not be included in the average wage calculations.
  - b. "Base Period for Hourly Wage level and Job Creation" - the Employer's Quarterly Report (UCT-6) as defined in Exhibit "A" for the quarter preceding the Grant application.
  - "Default" failure to comply with the terms of the Agreement. C.
  - d. "Effective Date" - date selected to start the annual monitoring of the Job Creation and Hourly Wage level.
  - "Expansion of an existing business" A business establishing 10 or more jobs to e. employ 10 or more new full-time employees in the County. These jobs must represent a net increase in employment at the site/facility and be not less than a 10 percent increase.
  - f. "Full-time Equivalent Job" - shall be calculated by total payroll hours per year divided by 52 weeks and then, divided by 35 hours.
  - "JGIG" shall mean Job Growth Investment Grant. g.
  - h. "New Business" - a business establishing 10 or more jobs to employ 10 or more full-time employees in the County within the term of the Grant provided that such business first begins operations on a site in the County clearly separate from any other operation owned by the same business.
  - i. "Employer's Quarterly Report Form UCT-6" – is defined in Exhibit "A".
  - j. Research Firm – A company that employs 50% or more of their workforce in the development of new products, refinement of existing products, testing of

G:economic/JGIG/agreement (insert grant/project name) (insert print date/ note draft # or final) products, development of new scientific information and others to be defined.

k. "St. Lucie County Average Hourly Wage" – At least \_\_\_\_\_ % of the average annual hourly wage per job in St. Lucie County, as determined by Enterprise Florida, Inc. for State incentives.

Wage Level Commitment.

As a condition precedent to and as consideration for obtaining JGIG funds from COUNTY, the COMPANY agrees to pay an average hourly wage of not less than \$ per hour appeally. This per hour wage will be adjusted on the third and six appiver.

As a condition precedent to and as consideration for obtaining JGIG funds from the COUNTY, the COMPANY agrees to pay an average hourly wage of not less than \$\_\_\_ per hour annually. This per hour wage will be adjusted on the third and six anniversary of the Effective Date of this Agreement for wage rate inflation based upon the percentage increase of the Consumer Price Index from the date of the Agreement, then at three years and then six years from the Effective Date of the Agreement.

The percentage change (in wage rate) will be added to the target wage rate in the Agreement. The COMPANY shall provide written verification satisfactory to the COUNTY that the average hourly wage of the jobs meets the average rate of \$\_\_\_\_ per hour in the first three years of the Agreement and adjusted as defined above in year three and year six.

The first report provided by the COMPANY will be the State of Florida Employer's Quarterly Report (Form UCT-6) including hours worked per month, total number of employees, gross wages paid in the quarter and a total of hours and wages for the Top Executive wages for the quarter previous to the JGIG Application Date. These Top Executives are defined as the wages for the two (2) highest paid employees on a wage basis. The COMPANY will provide the hours and wage dollars for these Top Two (2) Executives for each reporting period. Each quarter after the approval of the JGIG the COMPANY must provide this information to the COUNTY when filing the Employer's Quarterly Report (Form UCT-6). The first report after the Effective Date may include only a partial quarter due to the approval timing. The base period or the adjusted base period at three (3) years or six (6) years will be subtracted from the current twelve (12) month report to equal net growth of hours and wages. The net wages will be divided by the net hours for the average hourly wage rate to compare to the adjusted targeted minimum hourly wage level.

The COMPANY'S failure to maintain its hourly wage level commitment for any year will result in the forfeiture of the Grant amount for that year. Such forfeiture will not preclude the COMPANY'S receipt of scheduled Grant amounts for subsequent years in which it is able to maintain its hourly wage level commitment.

As a condition precedent to, and as consideration for obtaining JGIG funds from the COUNTY, the COMPANY agrees to create a minimum of \_\_\_\_ new Full-Time Equivalent Jobs in St. Lucie County over the term of this Agreement as more specifically set forth on **Exhibit "B"**, which is attached hereto and made a part hereof. These new

Year One after Effective Date_	% or a minimum of _	jobs
Year Two after Effective Date_	% or a minimum of _	jobs

Job Creation Commitment.

jobs will be phased in on the following schedule;

2.

3.

Year Three after the Effective Date	% or a minimum of _	jobs
Year Four after the Effective Date	% or a minimum of _	jobs

To obtain the Grant amount for jobs created, the annual calculation of cumulative jobs created must meet or exceed the minimum cumulative job levels and meet the hourly wage requirements.

The annual calculation of the incremental jobs will be determined by taking the Base Period quarterly reported hours and dividing by 455 (35 hours x 52 weeks x .25 of year) to arrive at a full time employee count. The same calculation for the current year shall be made by taking the reported annual hours divided by 1820 (35 hours x 52 weeks) to arrive at a full time employee count. The Base Period employee count shall be subtracted from the current employee count then comparing to the minimum jobs committed by the COMPANY to create.

If the company does not achieve the cumulative job creation goal stated within the Job Growth Investment Grant, but has achieved a minimum of 85% of the cumulative job creation commitment for the period, the JGIG amount will be recalculated for the scheduled year. The County will recalculate the Grant amount based on the actual job levels obtained, and pay the annual amount as calculated reduced by 50%. The COMPANY'S failure to achieve a minimum cumulative job creation of 85% of the job creation commitment for any one year will result in the forfeiture of the entire Grant amount it was scheduled to receive for that year and such funds shall not be available in a subsequent year of the Grant. The COMPANY'S failure to receive funds in any year it fails to meet or maintain its job creation commitment shall not be grounds for an extension of the established payment schedule.

#### 4. Term; Termination.

This Agreement shall be effective upon the date of execution of this contract by both parties hereto, and shall automatically terminate \_\_\_\_\_ years after the Effective Date unless terminated earlier by the County because of a default by the COMPANY provided however, provisions of this contract shall survive the termination of the contract.

#### 5. Grant Eligibility; Payment Schedule.

a. Eligibility Determination; Payment. The initial eligibility determination for payment of the JGIG shall be made on the first anniversary of the Effective Date of this Agreement. Subsequent eligibility determinations shall be made at each subsequent anniversary of the Effective Date of this Agreement.

Payment of JGIG Funds shall be made as follows: All Grants with an Effective Date between October 1<sup>st</sup> and March 31<sup>st</sup> will be paid by May 15<sup>th</sup> after the successful completion and submission of the required documentation each year. All Grants with an Effective Date between April 1<sup>st</sup> and September 30<sup>th</sup> will be paid by November 15<sup>th</sup> after the successful completion and submission of the required documentation each year.

Notwithstanding the foregoing, should the date for filing the last annual Employer's Quarterly Report (Form UCT-6), as described in Exhibit "A", not coincide with the date that an eligibility determination is made; the COMPANY

shall have the right to file a report, in a form substantially similar to an Employer's Quarterly Report in a form acceptable to the COUNTY for payment.

b.	The COMPANY will be eligible for	a Job Growth Investment Grant (hereinafter a
	"Grant") of an amount up to \$	which Grant shall be payable as follows:

Year \_\_ - \_\_\_; Year \_\_ - \_\_\_.

This payout period, \_\_\_ years, will begin one year after the effective date \_\_\_\_\_ based on payout schedule in paragraph 5 section a. The COUNTY shall pay \$\_\_ per Full-Time Equivalent Job.

#### 6. Relocation Commitment.

The parties acknowledge and agree that the JGIG incentive agreement was an inducement to have the COMPANY expand or relocate to St. Lucie County. This means that the COMPANY made the decision to expand or relocate after considering the JGIG package. As a condition precedent to, and as consideration for obtaining JGIG funds from COUNTY, the COMPANY agrees to locate or expand its business operations to/within St. Lucie County for a period of at least <u>5</u> years after the last scheduled JGIG payment. Should the Company relocate before the agreed number of years, all grant dollars paid to the Company shall be paid back to the County within a 120 day period.

#### 7. Annual Job Status.

The COMPANY must provide the COUNTY with the Employer's Quarterly Report UCT-6 of its business operations within St. Lucie County on the State form UCT-6 as amended. The COMPANY shall provide the reports at the same time it provides the State of Florida with the reports. With prior approval of the COUNTY, the COMPANY may submit a form substantially similar to the annual Employer's Quarterly Report (Form UCT-6) provided that information necessary to meet the requirements of this grant award is provided in a form acceptable to the COUNTY the alternative form must be notarized and signed on Company letterhead.

#### 8. Grant Restriction.

The JGIG funds available under this Agreement as referenced in paragraph 5 will be provided only for reimbursement of expenses associated with the physical move, relocation and/or expansion of the COMPANY to St. Lucie County including but not limited to corporate or COMPANY relocation expenses, infrastructure costs, leasehold improvements, COMPANY sponsored child day care facilities, rent for COMPANY facilities, lease buyouts, training expenses and other expenses approved by the Job Growth Investment Grant Committee.

#### 9. Default; Termination.

In the event the COMPANY defaults in the performance of its guarantees and commitments as provided for in this Agreement, the COUNTY may, at its option, terminate this Agreement.

#### 10. Indemnification.

For the sum of ten (\$10.00) dollars consideration, receipt of which is hereby acknowledged, the COMPANY shall indemnify and save harmless and defend the COUNTY, its servants, and employees from and against any and all claims, liabilities, losses, and/or cause of action which may arise from any negligent act or omission of the COMPANY, its agents, servants, or employees in the performance of services under this Agreement.

#### 11. Forum; Venue.

This Agreement shall be governed by the laws of the State of Florida. Any and all legal action necessary to enforce the Agreement will be held in St. Lucie County or the Federal District Court for the Southern District of Florida. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing by law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

#### 12. Lobbyist Certification.

The COMPANY warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the COMPANY to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the COMPANY, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of this Agreement.

#### 13. No Discrimination Certification.

The COMPANY warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status, or sexual orientation.

#### 14. Attorneys' Fees.

If any legal action or other proceeding is brought for the enforcement of this Agreement, or because of an alleged dispute, breach, default or misrepresentation in connection with any provisions of this Agreement, the successful or prevailing party or parties shall be entitled to recover reasonable attorney's fees, court costs and all expenses (including taxes) even if not taxable as court costs (including, without limitation, all such fees, costs and expenses incident to appeals), incurred in that action or proceeding, in addition to any other relief to which such party or parties may be entitled.

#### 15. Enforceability.

If any term or provision of this Agreement, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Agreement, or the application of such terms or provision, to persons or

circumstances other than those to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Agreement shall be deemed valid and enforceable to the extent permitted by law. The COMPANY'S failure to maintain its job creation commitment or salary level commitment for any one year will result in the forfeiture of the Grant amount it was scheduled to receive for that year; however, such forfeiture will not preclude the COMPANY'S receipt of scheduled Grant amounts for those subsequent years in which it is able to maintain its job creation and salary level commitment.

#### 16. Assignment.

The COMPANY shall not assign this Agreement to any other persons or firm without first obtaining COUNTY'S written approval.

#### 17. Conflict of Interest.

The COMPANY represents that it presently has no interest and shall acquire no interest, either direct or indirect, which would conflict in any manner with the performance of services required herein, as provided for in Section 112.311, Florida Statutes. The COMPANY further represents that no person having any interest shall be employed for said performance.

#### 18. Notices.

All notices required in this Agreement shall be sent by certified mail, return receipt requested and if sent to the COUNTY shall be mailed to:

With copy to:

St. Lucie County Administrator 2300 Virginia Avenue Fort Pierce, FL 34982 St. Lucie County Attorney 2300 Virginia Avenue Fort Pierce, FL 34982

 

#### 19. Entire Agreement.

The COUNTY and the COMPANY agree that this Agreement sets forth the entire Agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Agreement may be added to, modified, superseded or otherwise altered, except by written instrument executed by the parties hereto.

**IN WITNESS WHEREOF**, the Board of County Commissioners of St. Lucie County, Florida, has made and executed this Agreement on behalf of the COUNTY and COMPANY has hereunto sets its hand the day and year above written.

ATTEST:	BOARD OF COUNTY COMMISSIONERS ST. LUCIE COUNTY, FLORIDA
Deputy Clerk	BY:CHAIRMAN
	APPROVED AS TO FORM AND CORRECTNESS:
	County Attorney
WITNESSES:	COMPANY
	BY: Signature and Title
	Signature and Title
(Corporate Seal)	Typed Name
	 Date

# **Exhibit A**

### To the Job Growth Investment Grant Agreement between St. Lucie County and (Company)

### Attach a copy of UCT-6 Form\*

Must include total hours for the gross wages plus the hours and gross wages for the top two executives.

\*Or County approved form – notarized statement with total hours and total wages paid on Company letterhead

# **Exhibit B**

# To the Job Growth Investment Grant Agreement between St. Lucie County and (Company)

I.	Targe	
		gible for application. Qualified companies are listed on the Target I – circle the qualified industry. Attachment Exhibit B – 1
II.	Application Section C	<u>Criteria</u> :
	Expansion New Busi Relocation	ness of net new jobs (number)
III.	Employment Commit	ment:
		ving this grant based upon its representation that it will bring the ent opportunities to St. Lucie County:
		number of employees (new and existing) expected during term of
		full time employees (eligible for grant application) expected during of grant
	% of	County residents
	Avera	age hourly wage of all employees to be employed by company
	Curre	ent average hourly wage in St. Lucie County
	Capit	al Investment Amount (Building improvements, equipment etc).
IV.	Grant Amount:	
	Grant award calcula	ation not to exceed \$1,500,000 including bonuses
	Base	Grant Amount \$1,500 X number of new jobs eligible for grant
	Bonus computation	is:
	50-99	total new jobs (20% bonus)
	100-1	199 total new jobs (30% bonus)
	200+	total new jobs (35% bonus)

 90% or more local hires – St. Lucie County Residents (5% bonus)
 Average salary for applicant's jobs will be 125% of St. Lucie County average salary (15% bonus)
Average salary for applicant's jobs will be 150% of St. Lucie County average salary (30% bonus)
 Research Firm (30% bonus)
 Use of local contractors for construction activity* (5% bonus)
Total Bonuses
Total Grant (base amount + total bonuses)

<sup>\*</sup> Local contractors are those contractors who are licensed in St. Lucie County and have an office located in St. Lucie County.

### Exhibit B - 1

### Target Industry List

#### **MANUFACTURING FACILITIES**

Chemical Manufacturing Pharmaceutical Manufacturing Computer & Electronic Product Mfg. Computer & Electronic Component Mfg Electromedical Apparatus Mfg. Laser Manufacturing Software Reproducing Transportation Equipment Manufacturing Aviation & Aerospace Manufacturing Machinery Manufacturing Instruments for Measuring & Testing Elec. Lens Manufacturing Power Distrib., Generation & Technology Electrical Equipment Manufacturing Appliance Component Manufacturing Fiber Optic Cable Manufacturing Surgical & Medical Instrument Mfg. Food & Beverage Products Manufacturing Wood & Paper Product Manufacturing Printing & Related Support Activities Aquaculture Boat and Allied Products Mfg.

#### **FINANCE & INSURANCE SERVICES**

Funds, Trust & Other Financial Vehicles

#### **INFORMATION INDUSTRIES**

Film, Video/Electronic Media Production
Information Services & Data Processing
Data Processing Services
Software Publishing
Music Publishing
Telecommunications
Satellite Communications

#### **CLEAN ENERGY**

Solar Energy Biomass Energy and Biofuels Fuel Cell and Hydrogen Technologies Ocean Energy Other Renewables

# PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES

Professional, Scientific & Technical
Computer Programming/Software
Computer System Design
Management, Scientific & Tech Services
Research & Development
Scientific & Technical Consulting Svc
Simulation Training
Testing Laboratories
Bio-Medical & Bio-Science
Nano Technology

#### **MANAGEMENT & DISTRIBUTION**

Management Services
National, International & Regional Headqtrs
Distribution Centers

# ADMINISTRATIVE & SUPPORT SERVICES

**Technical Support** 

Other industries may be considered by the Board of County Commissioners if the company can improve the quality of life within the community by creating new jobs and/or high wage jobs.

# **Exhibit C**

### To the Job Growth Investment Grant Agreement between St. Lucie County and (Company)

### **Company Identification and Information**

Application Code Number	
Effective Date	
Company Description	
Board Approval Date	
Local mailing address of company/ location of new business	